

تعداد سوالات: تستی: ۳۰ تشریحی: —  
زمان آزمون (دقیقه): تستی: ۴۵ تشریحی: —



نام درس: زبان تخصصی (۴)  
رشته تحصیلی / کد درس: مدیریت صنعتی (۱۲۱۲۰۳۶)

مجاز است.

استفاده از:

کد سری سؤال: یک (۱)

امام خمینی<sup>(ره)</sup>: این محرم و صفر است که اسلام را زنده نگه داشته است.

Choose the best choice (a, b, c or d)

- Organizational behavior is the scientific study of the behavioral process that occurs in .....  
a. work settings      b. technology      c. warehouses      d. debates
- The ..... approach recognizes the interdependency of personal and situational factors in determination of employee behavior  
a. Personal      b. Contingency      c. Extreme      d. Political
- Scientific research process consist of induction, deduction and .....  
a. assumption      b. verification      c. generality      d. connection
- The typical research report contains five major sections: abstract, introduction, ....., results and discussion.  
a. movement      b. situation      c. method      d. freedom
- We also have a tendency to ascribe our own feelings and attributes to others. This is known as .....  
a. focus      b. evaluation      c. stereotyping      d. projection
- The Graphic scale is the most commonly used ..... for studying attitudes  
a. temperament      b. perspective      c. field      d. device
- Four factors are involved in attitude changes: the source, the message, the ..... and the audience.  
a. medium      b. trend      c. scale      d. compliance
- ..... is a process in which a reflex or emotional response comes under the control of a new stimulus.  
a. Classical conditioning      b. Observational learning  
c. Operant conditioning      d. Instrumental conditioning
- High performance levels and executive success appear to be ..... with a high need for achievement.  
a. correlation      b. correlated      c. correlate      d. correlative

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10. Vertical expansion represents job enrichment, while ..... expansion represent job enlargement.  
a. informal                      b. horizontal                      c. total                      d. prevalent
11. .... must be defined in terms of the actual behaviors that an employee is expected to display in a given job  
a. Performance                      b. Relevance                      c. Hardness                      d. Ranking
12. For managers to meet their goals, they must ..... their subordinates to obey their directions.  
a. dispose                      b. inspire                      c. rely on                      d. avoid
13. A more productive approach to leadership is to focus on leader behaviors rather than .....  
a. pressure                      b. welfare                      c. traits                      d. participation
14. .... leadership includes being friendly to subordinates and sensitive to their needs.  
a. Supportive                      b. Directive                      c. Participative                      d. Achievement-oriented
15. The tendency of groups to move toward extremes has been termed group .....  
a. diffusion                      b. restriction                      c. criticism                      d. polarization
16. A 'closed group' has a relatively stable membership. *Stable* means.....  
a. steady                      b. free                      c. variable                      d. simplified
17. .... can be defined as rules of conduct that are established to maintain the behavioral consistency of group members.  
a. Status                      b. Norms                      c. Cohesiveness                      d. Ambiguity
18. The tools, techniques, and knowledge used to .....raw resource into finished goods.  
a. undertake                      b. comment                      c. transform                      d. omit
19. The goal of both family groups and special group is to improve performance by tackling problems and .....  
a. conducts                      b. assignment                      c. management                      d. obstacles
20. Technical ability and expertise that should be the basis for hiring, job assignments and promotions is known as to .....  
a. impersonality                      b. rules and procedures  
c. competence                      d. record keeping

