



تعداد سؤالات: تستى: ٣٠ تشريحى: __

نام درس: زبان خارجی (۲)

رشته تحصیلی/ کُد درس: مدیریت دولتی (سنتی) ۱۲۱۲۰۲۳ مدیریت بازرگانی (سنتی) ۱۲۱۲۱۶۸

	مجاز است.	استفاده از:
1. An individual who acts as specialist in changing some aspects of an organization is called		
a- agent		b- organizer
c- change agent		d- staff specialist
2. That companyits operations last year and opened several regional offices.		
a- centralized		b- decentralized
c- centralizes		d- decentralizes
3. A set of ideas or a plan of what to do in particular situations is called		
a- attitude		b- regulation
c- service		d- policy
4. An important development or discovery that helps to provide an answer to a problem is referred		
to as a(n)		
a- breakthrough		b- expertise
c- accommodation		d- attitude
5. The current structure doe	s not	efficient work flow; rather, it even makes it
more difficult.		
a- coordinate		b- consult
c- facilitate		d- accommodate
6. That company's continuing success means that they have tomany new		
employees.		
a- fire		b- hire
c- modify		d- reduce

مركز آزمون وسنجش حضرت على (ع): ارزش هر كس به ميزان دانايي و تخصص اوست.





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مجاز است. استفاده از: 7. Unemployment is virtually nonexistent in this part of the country. "Virtually" means a- in fact b- never d- almost c- always 8. The purpose of organizational modifications is to increase the extent to which an organization accomplishes its b- activities a- means c- objectives d- attitudes 9.in reality the change agent may not be a manager, the terms manager and change agent are used synonymously. a- Although b- Because d- As if c- Since 10. The <u>precise</u> structural change that managers make varies from situation to situation. b- exact a- sequence c- amount d- m0vement 11. A plan of how much money to take in and how to spend it is called a- resource b- benefit c- budget d- salary 12. He has a veryarrangement with his employer so he can work whatever hours suits him. a- flexible b- non-flexible c- flexibility d- non-flexibility

مضرت على(ع): ارزش هر كس به ميزان دانايي و تخصص اوست.





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استفاده از: مجاز است. 13. If youyour ideas, you will make small changes that make them more correct and clear. b- intrigue a- refer c- inhibit d- refine 14. With all these foreign imports, our products have lost theiradvantage. b- competitive a- compete c- competitor d- competitively 15. Commitment to rational problem-solving approaches increases the likelihood that high-quality ideas will be recognized and developed fully. "Likelihood" means a- emotional b- extensive c- probability d- response 16. Organizations that are too structured may have a difficult time integrating their activities. a- rigidly b- sequential c- strategic d- costly 17. Technological gatekeepers are considered to be a- important managers and employers b- vast majority of an organization c- useful sources of information d- valuable sources of new ideas 18. She is one of the members of theof their company. a- board b- conglomeration c- labor d- chairman

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استفاده از: مجاز است. 19. Many are doubtful that this technology will ever be financially a- violent b- viable c- stubborn d- inhabitant 20.means that managers put aside the hierarchical authority structure and let employees play a greater role in decision-making. b- Sensitivity training a- Organizational development c- Collaborative management d- Translation analysis 21. The process of individual training and development by moving around between different jobs to gain experience and understand different perspectives is referred to as a- performance appraisal b- job training c- strategic planning d- job rotation 22. Many employees take earlyafter 20 years of working. a- recruitment b- retirement d- regulation c- severance 23. The old man attributed histo two factors: taking exercise and not smoking. a- facility b- comprehensibility c- integrity d- longevity 24. They have tried to take thein dealing with the problem. a- industry b- expenditure

d- succession

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c- initiative





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مجاز است. استفاده از: 25.is the process of attracting and selecting employees for positions in accordance with organizational goals. b- Target group a- Staffing c- compensation d- Test marketing 26. Downsizing in an organization deals with theof employees' number. b- decrease a- increase d- retirement c- replacement 27. Repeatedon currency markets have failed to prevent the value of the currency falling. b- interpretations a- intervenes d- interventions c- interprets 28. Theof the two companies would create the world's biggest firm. a- feedback b- diagnosis d- hierarchy c- merger 29. The presentation was aeffort by all the workers in the factory. a- destructive b- confrontational c- irrational d- collaborative 30. Such innovative and constructive ideas are veryamong today's managers, fortunately. b- widespread a- rare c- voluntarily d- harmful